



# Fisher-Titus Medical Center

272 Benedict Avenue  
Norwalk, Ohio 44857  
419/668-8101  
www.ftmc.com

August 14, 2009

To Whom It May Concern:

I was asked by our Mayor, Sue Lesch, to write a letter from my perspective about why Norwalk is a good place to create or expand a business.

I have been involved in the healthcare administration for over 30 years in the Norwalk area. We have worked very closely with numerous City Administrations over these 3+ decades and none have been more responsive, proactive and willing to assist in our developments and expansions than Mayor Lesch and her Administrative Team. We have seen improvements not only in the Mayor's Office, but also in the Zoning Office and numerous improvements in "how you get a project done or built" in the City on a rapid time schedule. Many of our construction projects have been 20,000 to 100,000 square feet and from design to occupancy in some cases have been less than 18 months. Our most recent major construction project broke ground in October 2007 and we occupied our new Heart and Vascular Center in July 2008. You can imagine it took a lot of cooperation for this 22,000 square foot addition on that time schedule and we could not have done it without the City's support!

Norwalk is a great place to grow a business as well as raise a family and participate in our community activities. We are truly fortunate to have both an outstanding public and a parochial school system available for your choosing or those of your employees that can meet the educational needs of a full range of special needs students to outstanding academicians.

I have been involved in the Norwalk Economic Development for almost 30 years and therefore have participated in the economic development of numerous industrial parks and recruiting various business and industries to come, relocate or expand existing operations here versus other communities. Norwalk is more than competitive against similar communities, circumstances and one must take into account the "overall package." If a deal is, "too good to be true," usually it is and that is because nobody wants to go to that community or it is not a good place to raise a family, develop a business or find a good stable workforce.

We are also conveniently located to highways, rail and shipping ports and you will find the regional economic development office willing to do anything short of something illegal or immoral to make your company successful and for your employees to enjoy their new homes.

If there is anything personally I can do or questions you have about healthcare, my history or my 30+ years experience being involved in our community, please do not hesitate to contact me. My office number is 419/668-8101 extension 6100.

*"Tomorrow's Technology-Today's Personal Care"*

Thanks again for your interest in the Maple City as you cannot go wrong in relocating or expanding your business here as compared to other communities around North Central Ohio or anywhere in the Midwest.

Sincerely,

A handwritten signature in black ink, appearing to be 'PJM', with the word 'FACHE' written in a smaller, less legible script to the right of the signature.

Patrick J. Martin, FACHE  
President

cr